

This free PDF is part of the *Inspirational Guidance* blog series on cozy business. Inside, you'll find practical tools to help you protect your time, energy, and values. You can explore more free resources, along with workbooks and guides focused on setting boundaries and learning to say no with confidence.

If you join as a free member, you'll also gain access to our goal tracker - a simple way to record how often you keep to your boundaries. Over time, this builds real evidence that you are someone who follows through and honors what matters most.

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# <u>The Cozy Business Boundaries Checklist: How to</u> <u>Protect Your Time, Energy, and Values</u>

When I first started my lifestyle business, freedom was the main goal. I wanted to work on my own terms, without being tied down by someone else's schedule. Over time, though, I learned that freedom without boundaries isn't really freedom - it is chaos. That's where cozy business principles come in.

A cozy business is about more than making money from a laptop. It is about creating balance, protecting your wellbeing, and running your work in a way that feels aligned with your values. And the best way to protect that balance is through boundaries.

This checklist is here to help you.

# Why Boundaries Matter in a Cozy Business

Boundaries are not walls that keep people out, they are guardrails that keep your business steady. Without them, you risk burnout, resentment, or drifting back into patterns that don't serve you. With them, you create clarity and consistency.

A cozy business thrives on **intentional choices**. And every intentional choice begins with knowing where the line is, and when to say no.

# The Cozy Business Boundaries Checklist

Creating boundaries isn't about being rigid or unfriendly, it's about creating the container that allows your cozy business to flourish sustainably. Think of boundaries as the garden fence that protects your most precious plants while still allowing

sunshine and fresh air to flow through. Here are the key boundaries I believe every cozy business owner needs:

#### 1. Time Boundaries

*The Foundation*: Decide when you work and when you don't. Use clear start and stop times. Protect rest, weekends, and holidays as much as you protect client calls.

Why This Matters: Without time boundaries, your cozy business can quickly become an overwhelming monster that follows you everywhere. Your "always available" approach might seem caring, but it often leads to burnout and resentment.

#### **Practical Steps:**

Create a "business hours" sign: Post your working hours on your website, email signature, and social media. Something like "I'm available Monday-Thursday, 9am-4pm EST."

Use scheduling tools: Block out non-negotiable personal time in your calendar first, then schedule work around it.

Design transition rituals: Create a simple routine that signals the end of your workday, e.g. close your laptop, take three deep breaths, change clothes, or take a short walk.

Practice saying: "I'll get back to you first thing Monday morning" instead of responding immediately on Sunday night.

The Cozy Twist: Frame your time boundaries as a gift to your clients. Well-rested you provides better service than exhausted, always-on you.

#### 2. Client Boundaries

The Foundation: Be clear about response times (e.g., 24–48 hours). Set expectations upfront about scope of work and communication methods.

Why This Matters: Unclear expectations create anxiety for both you and your clients.

When everyone knows what to expect, relationships become more relaxed and trustful.

# **Practical Steps:**

Create a client welcome packet: Include your communication style, response times, and preferred contact methods. Make it warm but clear.

Use auto-responders thoughtfully: Set up email auto-replies that feel personal:

"Thanks for your message! I check email twice daily and will respond within 24 hours."

Scope creep protection: When projects start expanding, pause and say: "This sounds like a great addition! Let me create a separate proposal for this extra work."

Choose your communication channels: Maybe you love email but find constant Slack messages draining. Pick 1-2 main ways clients can reach you.

Sample Scripts:

"I love that you are excited about this project! The additional work you are describing would be outside our current agreement. I am happy to discuss a separate project for this."

"I typically respond to emails within 24 hours during business days. For urgent matters, please call me directly."

#### 3. Financial Boundaries

The Foundation: Price your work in line with your values, not just the market. Don't undercharge because you want to be nice or be cheaper. Cheaper isn't always better!

Why This Matters: Undercharging doesn't just hurt your bank account, it creates resentment, attracts clients who don't value your work, and makes your business unsustainable.

# **Practical Steps:**

Calculate your true costs: Include not just your time, but health insurance, taxes, equipment, software, professional development, and the profit needed to make your business viable.

Create pricing tiers: Offer different service levels so clients can choose what fits their budget without you having to discount your core offerings.

Practice value-based conversations: Instead of apologizing for your prices, focus on the transformation or results you provide.

Payment terms that work for you: Require deposits, set clear payment schedules, and don't start work until payments are received.

Reframe Your Thinking:

Instead of: "I feel guilty charging this much"

Try: "Charging fairly allows me to do my best work and serve my clients sustainably"

# 4. Digital Boundaries

The Foundation: Choose which platforms you will use. Limit after-hours notifications and create rituals to switch off.

Why This Matters: The digital world never sleeps, but you need to. Constant connectivity can make even the coziest business feel frantic and overwhelming.

# **Practical Steps:**

Platform audit: List every digital platform you currently use for business. Ask yourself: Does this serve my goals and feel aligned with my energy?

Notification management: Turn off non-essential notifications. Your phone doesn't need to buzz every time someone likes your Instagram post.

Create phone-free zones: Keep devices out of your bedroom, or designate the dinner table as a no-phone zone.

Batch your digital tasks: Check email twice a day instead of constantly. Post to social media in batches rather than throughout the day.

Use "Do Not Disturb" liberally: Set automatic quiet hours on your devices.

The Cozy Approach: Choose platforms that feel good to you. If video calls energize you but Instagram drains you, lean into video and minimize Instagram.

#### 5. Emotional Boundaries

The Foundation: Don't let your business consume your entire identity. Separate criticism of your work from your sense of worth.

Why This Matters: When your business becomes your entire identity, every criticism feels personal, every setback feels devastating, and every success feels like it's never enough.

# **Practical Steps:**

Cultivate interests outside work: Maintain hobbies, relationships, and activities that have nothing to do with your business.

Practice the "feedback filter": When receiving criticism, ask: Is this about my work or about me as a person? Is this feedback from someone I trust and respect?

Create an identity or personal statement: Write down who you are beyond your business role. "I am a parent, a friend, a gardener, a reader, a person who happens to run a business."

Celebrate small wins: Keep a "wins journal" to remind yourself of progress and positive feedback during tough times.

Gentle Reminder: Your business is something you created, not who you are. Bad reviews, difficult clients, or slow months don't diminish your worth as a human being.

#### 6. Energy Boundaries

The Foundation: Notice which tasks drain you and which energize you. Delegate or drop the ones that pull you too far from your values.

Why This Matters: A cozy business should energize you more than it depletes you.

When you're constantly doing work that drains you, your business stops feeling cozy and starts feeling like a trap.

# **Practical Steps:**

Energy audit: For one week, note your energy levels after different tasks. What fills your cup? What empties it?

The 80/20 rule: Aim for 80% of your work to be energizing or neutral, with only 20% being necessary but draining tasks.

Delegation strategies: You don't have to hire employees immediately. Consider contractors, virtual assistants, or bartering with other business owners.

Permission to pivot: If a service you offer consistently drains you, consider phasing it out or referring those clients elsewhere.

Energy protection rituals: Before draining tasks, do something that centers you. After them, do something that restores you.

Ouestions to Ask Yourself:

What would I do if I trusted that saying no to this opportunity would create space for something better?

How can I redesign this draining task to make it more aligned with my energy?

What would I need to believe about myself to set this boundary?

#### Making Boundaries Feel Cozy, Not Cold

Remember, boundaries are not walls, they are garden gates. They have doors that can open for the right people at the right times, but they also provide protection and structure that allows beautiful things to grow. The key to cozy boundaries:

Communicate them with warmth and clarity, not defensiveness

Explain the "why" when it helps ("I keep evenings free so I can show up fully rested for our morning meetings")

Be consistent. Boundaries that constantly shift create confusion

Start small and build confidence before tackling bigger boundary challenges

Your future self will thank you for every boundary you set today. And your clients?

They will respect you more, not less, for knowing your limits and honoring them.

#### Reflective Prompts to Try This Week

- What boundary, if I set it today, would give me the most immediate sense of relief?
- Where in my business am I saying "yes" when I really want to say "no"?
- How do I want clients, colleagues, or collaborators to respect my time?
- Which tasks or habits are draining my energy without adding value?
- What one boundary would make my business feel more like mine?
- What are my top three non-negotiables in business?
- When have I felt most drained in the past three months? What boundary was missing?
- What is one boundary I can reinforce this week to protect my energy?

# Frequently Asked Questions

#### Do boundaries limit the freedom of a lifestyle business?

Not at all. In fact, boundaries are what make freedom possible. Without them, you may find yourself constantly working, saying yes to every request, or letting your business creep into every corner of your life. That is not true freedom — it is simply being controlled by your work in a different way. Boundaries help you create structure so that your business supports your life, not the other way around. They give you space to rest, enjoy, and be present.

#### How do I set boundaries without losing clients?

Clear boundaries often attract the right clients rather than push them away. People who respect your work will also respect your time. The key is to set expectations early: outline your response times, working hours, and scope in your agreements or welcome documents. When clients know where the lines are, they usually appreciate the clarity. And if someone refuses to respect your boundaries, they are not the right fit for your cozy business and you will gain more by letting them go.

#### What if I feel guilty saying no?

Guilt is common, especially if you are used to people-pleasing. But saying yes when you want to say no creates resentment and exhaustion. A useful reframe is to see no as protecting your energy for the things you can truly do well. Boundaries make your yes more powerful, because it comes from a place of intention rather than obligation. Over time, as you see the benefits, the guilt fades and is replaced by confidence that you are running your business on your terms.

# How do cozy principles affect the way I work?

Cozy principles shift the focus from constant hustle to sustainable balance. That means valuing rest as much as productivity, creating a work environment that feels calm and supportive, and choosing projects that align with your values. You might still work hard, but you do so with steadiness rather than burnout. The cozy approach also means you measure success not just by income, but by how peaceful, purposeful, and fulfilling your business feels in daily life. This is why I am starting a new cozy business category focused on values and boundaries, because they truly are the anchor that prevents burnout.

#### Can boundaries change as my business grows?

Yes — and they should. Boundaries are not fixed rules, they are flexible tools. As your business evolves, you may need to adjust them. For example, when starting out you might answer emails within 24 hours, but later you may shift to 48 hours or hire help. The point is to regularly review what feels aligned and sustainable. Many lifestyle business women eventually discover that realignment is essential after burnout. Revisiting your values and redefining your non-negotiables keeps your cozy business supportive, grounded, and sustainable.

#### Takeaway:

A cozy business is built not just on freedom, but on boundaries that make that freedom sustainable. When you protect your time, energy, and values, you create a business that feels supportive rather than draining. And that is what makes it truly cozy. **Remember**: A cozy business stays cozy because of the boundaries you put in place. Protecting your time and energy is not selfish, it is the foundation that allows your business to thrive.